

# Point of Care Dispensing Program Guide



## Multi-modal Pain Management

In an effort to wean narcotics sooner, we take a multi-modal approach that treats pain from multiple different modalities.

The combination of non-habit forming pain medicines, Cold Compression Therapy (CCT), and/or Sustained Acoustic Medicine (SAM) have shown to reduce opioid consumption and dependence.

Additionally, to control muscle spasms, nausea and help with sleep in the early post-operative period, we will help customize and offer recommendations to your formulary for your patient population.



### Point of Care Dispensing

**Collections From 5/01/2021 To 5/31/2021**  
**Practice Name**



Paid Date	Rx Number	Payer	Medication	Payment
05/28/2021	109381	AMERICAN ZURICH INSURANCE	IBUPROFEN 800MG TAB #90	\$83.05
5/28/2021	109476	QBE	IBUPROFEN 800MG TAB #90	\$83.05
5/28/2021	109382	AMERICAN ZURICH INSURANCE	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/28/2021	109372	AMTRUST	TRAMADOL ER 100MG TAB #30	\$117.16
5/28/2021	109373	AMTRUST	MELOXICAM 15MG TAB #60	\$298.70
5/28/2021	109374	AMTRUST	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/28/2021	109383	AMERICAN ZURICH INSURANCE	LIDOCAINE PATCH 5% PATC #30	\$316.27
5/28/2021	109675	ACE /ESIS	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/28/2021	109676	ACE /ESIS	IBUPROFEN 800MG TAB #90	\$80.44
5/28/2021	109677	ACE /ESIS	TRAMADOL ER 100MG TAB #30	\$117.16
5/28/2021	108887	ACE /ESIS	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/28/2021	108888	ACE /ESIS	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,377.50
5/27/2021	109877	BERKLEY NET	LIDOCAINE PATCH 5% PATC #30	\$284.63
5/27/2021	109461	BERKLEY NET	TRAMADOL ER 100MG TAB #30	\$105.44
5/27/2021	108465	BERKLEY NET	MELOXICAM 15MG TAB #60	\$268.82
5/27/2021	109188	BERKLEY NET	MELOXICAM 15MG TAB #60	\$268.82
5/26/2021	109183	TRAVELERS INSURANCE	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/28/2021	109569	GALLAGHER BASSETT	IBUPROFEN 800MG TAB #90	\$83.05
5/28/2021	109570	GALLAGHER BASSETT	PANTOPRAZOLE SODIUM 20MG TAB #60	\$653.33
5/28/2021	109570	GALLAGHER BASSETT	PANTOPRAZOLE SODIUM 20MG TAB #60	\$2.00
5/28/2021	109588	GALLAGHER BASSETT	IBUPROFEN 800MG TAB #90	\$83.05
5/28/2021	109590	GALLAGHER BASSETT	FEXMID 7.5MG TAB #120	\$1,006.35
5/28/2021	106993	GALLAGHER BASSETT	CEPHALEXIN 500MG CAP #28	\$29.87
5/25/2021	109207	AIG	MELOXICAM 15MG TAB #60	\$298.69
5/25/2021	109208	AIG	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/25/2021	109209	AIG	TRAMADOL ER 100MG TAB #30	\$117.15
5/25/2021	109489	GALLAGHER BASSETT	NAPROXEN 500MG TAB #60	\$79.55
5/25/2021	109490	GALLAGHER BASSETT	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/25/2021	109472	GALLAGHER BASSETT	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/25/2021	109473	GALLAGHER BASSETT	MELOXICAM 15MG TAB #60	\$298.70
5/25/2021	109474	GALLAGHER BASSETT	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/25/2021	109592	BERKSHIRE HATHAWAY	IBUPROFEN 800MG TAB #90	\$83.05
5/25/2021	109593	BERKSHIRE HATHAWAY	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/25/2021	109345	BERKSHIRE HATHAWAY	ONDANSETRON HCL 8MG TAB #10	\$102.75
5/25/2021	109346	BERKSHIRE HATHAWAY	MELOXICAM 15MG TAB #60	\$74.68
5/25/2021	109347	BERKSHIRE HATHAWAY	PANTOPRAZOLE 20MG TAB #60	\$163.83
5/25/2021	109348	BERKSHIRE HATHAWAY	TRAMADOL ER 100MG TAB #30	\$29.29
5/25/2021	109467	GALLAGHER BASSETT	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/25/2021	109469	GALLAGHER BASSETT	BETALAN SUIK 6MG/ML KIT #1	\$520.35
5/25/2021	109466	GALLAGHER BASSETT	MELOXICAM 15MG TAB #60	\$298.70
5/21/2021	109587	ACE /ESIS	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,377.50
5/21/2021	109586	ACE /ESIS	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/21/2021	109585	ACE /ESIS	MELOXICAM 15MG TAB #60	\$298.70
5/20/2021	106821	SEDGWICK	ONDANSETRON HCL 8MG TAB #10	\$369.90
5/20/2021	106823	SEDGWICK	PANTOPRAZOLE 20MG TAB #60	\$589.80
5/20/2021	106824	SEDGWICK	TRAMADOL ER 100MG TAB #30	\$105.44
5/25/2021	109379	SEDGWICK	BETALAN SUIK 6MG/ML KIT #1	\$520.35
5/25/2021	109462	GALLAGHER BASSETT	IBUPROFEN 800MG TAB #90	\$83.05
5/25/2021	109463	GALLAGHER BASSETT	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/24/2021	109475	QBE	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.53
5/24/2021	109428	SEDGWICK	IBUPROFEN 800MG TAB #90	\$83.05
5/24/2021	109439	BERKSHIRE HATHAWAY	MLK F1 KIT KIT #1	\$454.12
5/24/2021	109440	BERKSHIRE HATHAWAY	LIDOCAINE PATCH 5% PATC #30	\$237.20
5/24/2021	109441	BERKSHIRE HATHAWAY	TRAMADOL ER 100MG TAB #30	\$87.87
5/24/2021	108766	AMTRUST	TRAMADOL ER 100MG TAB #30	\$117.15
5/24/2021	109429	AMTRUST	MLK F1 KIT KIT #1	\$605.39
5/25/2021	108971	PMA	CYCLOBENZAPRINE 7.5MG TAB #120	\$1,003.35
5/25/2021	108972	PMA	MELOXICAM 15MG TAB #60	\$298.70
5/25/2021	108974	PMA	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/25/2021	108975	PMA	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/25/2021	109361	PMA	ONDANSETRON HCL 8MG TAB #10	\$411.00
5/25/2021	109362	PMA	MELOXICAM 15MG TAB #60	\$298.70
5/25/2021	109363	PMA	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/25/2021	109364	PMA	TRAMADOL ER 100MG TAB #30	\$117.16
5/18/2021	109427	BROADSPIRE	ONDANSETRON HCL 8MG TAB #10	\$411.00
5/18/2021	108304	TOKIO MARINE AMERICA	TRAMADOL ER 100MG TAB #30	\$117.15
5/18/2021	109258	MAC RISK	ONDANSETRON HCL 8MG TAB #10	\$408.00
5/18/2021	109259	MAC RISK	MELOXICAM 15MG TAB #60	\$295.70
5/18/2021	109260	MAC RISK	PANTOPRAZOLE 20MG TAB #60	\$652.33
5/18/2021	109261	MAC RISK	TRAMADOL ER 100MG TAB #30	\$117.16
5/17/2021	109563	CIRMA	IBUPROFEN 800MG TAB #90	\$67.55
5/18/2021	108625	SEDGWICK	LIDOCAINE PATCH 5% PATC #30	\$316.27
5/18/2021	109349	SEDGWICK	MELOXICAM 15MG TAB #60	\$298.70
5/17/2021	109413	MEMIC INSURANCE	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00

5/4/2021	109252	GALLAGHER BASSETT	MELOXICAM 15MG TAB #60	\$298.70
5/4/2021	109256	GALLAGHER BASSETT	TRAMADOL ER 100MG TAB #30	\$117.16
5/18/2021	108614	GALLAGHER BASSETT	PANTOPRAZOLE 20MG TAB #60	\$589.80
5/18/2021	109430	BERKSHIRE HATHAWAY	PANTOPRAZOLE SODIUM 20MG TAB #60	\$589.80
5/18/2021	109431	BERKSHIRE HATHAWAY	MELOXICAM 15MG TAB #60	\$268.83
5/18/2021	109433	BERKSHIRE HATHAWAY	TRAMADOL ER 100MG TAB #30	\$105.44
5/18/2021	109434	BERKSHIRE HATHAWAY	LIDOCAINE PATCH 5% PATC #30	\$284.64
5/18/2021	109126	ESIS	ONDANSETRON HCL 8MG TAB #10	\$411.00
5/18/2021	109127	ESIS	CEPHALEXIN 500MG CAP #28	\$63.17
5/18/2021	109128	ESIS	MELOXICAM 15MG TAB #60	\$298.69
5/18/2021	109129	ESIS	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/18/2021	109130	ESIS	TRAMADOL ER 100MG TAB #30	\$117.15
5/18/2021	109131	ESIS	CYCLOBENZAPRINE 7.5MG TAB #120	\$761.32
5/18/2021	109139	SEDGWICK	CYCLOBENZAPRINE 7.5MG TAB #120	\$685.19
5/18/2021	109140	SEDGWICK	NAPROXEN 500MG TAB #60	\$71.46
5/18/2021	109141	SEDGWICK	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,478.70
5/18/2021	109142	SEDGWICK	LIDOCAINE PATCH 5% PATC #30	\$284.63
5/18/2021	109138	SEDGWICK	PANTOPRAZOLE 20MG TAB #60	\$589.80
5/18/2021	109137	SEDGWICK	TRAMADOL ER 100MG TAB #30	\$105.44
5/18/2021	106801	BERKSHIRE HATHAWAY	ONDANSETRON HCL 8MG TAB #10	\$411.00
5/18/2021	106803	BERKSHIRE HATHAWAY	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/18/2021	106806	BERKSHIRE HATHAWAY	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,377.50
5/18/2021	106805	BERKSHIRE HATHAWAY	METAXALONE 800MG TAB #60	\$367.37
5/18/2021	106802	BERKSHIRE HATHAWAY	MELOXICAM 15MG TAB #60	\$298.70
5/18/2021	106804	BERKSHIRE HATHAWAY	TRAMADOL ER 100MG TAB #30	\$117.16
5/7/2021	109399	BROADSPIRE	FEXMID 7.5MG TAB #120	\$1,003.35
5/11/2021	108776	GALLAGHER BASSETT	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/11/2021	109390	GALLAGHER BASSETT	TRAMADOL ER 100MG TAB #30	\$117.16
5/11/2021	109391	GALLAGHER BASSETT	PANTOPRAZOLE SODIUM 20MG TAB #60	\$655.33
5/11/2021	109392	GALLAGHER BASSETT	CYCLOBENZAPRINE 7.5MG TAB #120	\$761.32
5/11/2021	109393	GALLAGHER BASSETT	MELOXICAM 15MG TAB #60	\$298.70
5/11/2021	109394	GALLAGHER BASSETT	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/11/2021	109395	GALLAGHER BASSETT	LIDOCAINE PATCH 5% PATC #30	\$316.27
5/11/2021	107597	FUTURE COMP USI	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/11/2021	107598	FUTURE COMP USI	CYCLOBENZAPRINE 7.5MG TAB #120	\$1,003.35
5/11/2021	107599	FUTURE COMP USI	LIDOCAINE PATCH 5% PATC #30	\$316.27
5/11/2021	107600	FUTURE COMP USI	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,377.50
5/11/2021	108643	YORK RISK SERVICES	LIDOCAINE PATCH 5% PATC #30	\$284.64
5/11/2021	109296	CHUBB	CYCLOBENZAPRINE 7.5MG TAB #120	\$761.32
5/11/2021	109297	CHUBB	TRAMADOL ER 100MG TAB #30	\$117.16
5/11/2021	109294	CHUBB	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/11/2021	109295	CHUBB	MELOXICAM 15MG TAB #60	\$298.70
5/11/2021	109298	CHUBB	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/11/2021	109299	CHUBB	LIDOCAINE PATCH 5% PATC #30	\$316.27
5/20/2021	109450	CORVEL	LIDOCAINE PATCH 5% PATC #30	\$316.27
5/20/2021	109449	CORVEL	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/25/2021	109515	BERKSHIRE HATHAWAY	FEXMID 7.5MG TAB #120	\$1,003.35
5/25/2021	109559	GALLAGHER BASSETT	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,640.00
5/25/2021	108931	PMA	CYCLOBENZAPRINE 7.5MG TAB #120	\$1,003.35
5/25/2021	108932	PMA	MELOXICAM 15MG TAB #60	\$298.70
5/25/2021	108933	PMA	PANTOPRAZOLE 20MG TAB #60	\$655.33
5/25/2021	108934	PMA	DICLOFENAC TOPICAL SOLN 1.5% 150 ML	\$1,643.00
5/25/2021	109240	THE HARTFORD	PANTOPRAZOLE 20MG TAB #60	\$590.59

Medication Costs	
Invoice Number	Invoice Total
171796	\$1,937.90
172133	\$401.90
172248	\$5,915.70
172781	\$3,226.48

Practice Net Revenue - May	
Provider	Net Revenue
Provider 1	\$34,316.84
Provider 2	\$2,743.09
Provider 3	\$32,665.24
<b>Total Practice Net Revenue</b>	<b>\$69,725.17</b>



Full report available upon request

## Medication List (Most Commonly Prescribed)

Other Medications, Strengths and/or Quantities Available Upon Request

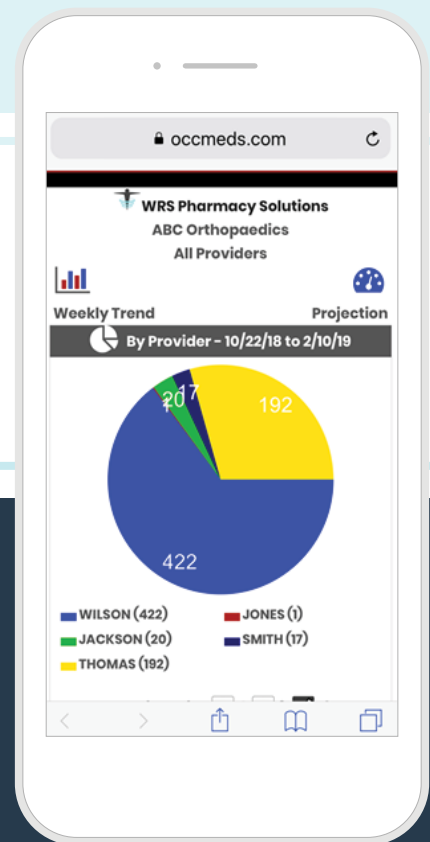
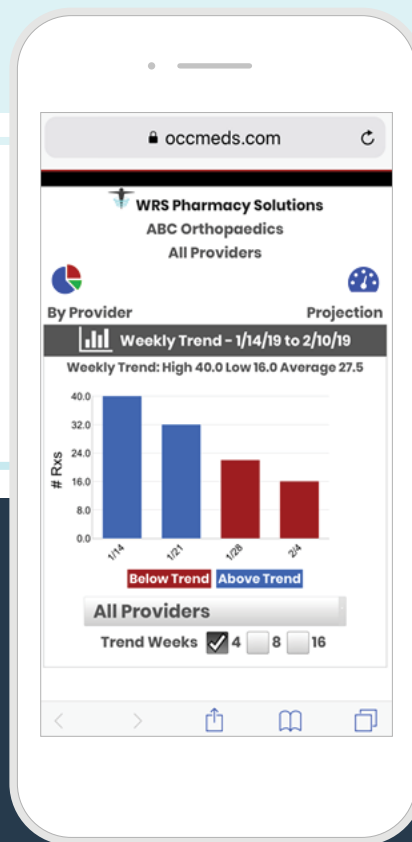
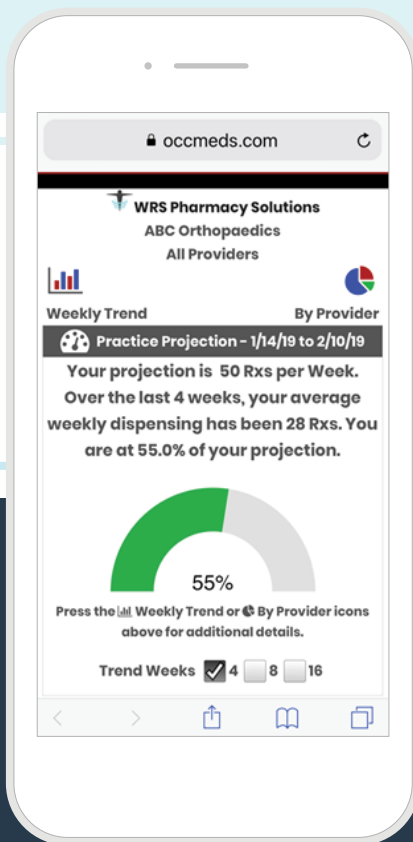
Generic Name/Strength (Brand Name)
<b>NSAIDS's</b>
Celecoxib 200mg (Celebrex)
Diclofenac Sodium 75mg (Voltaren)
Meloxicam 15mg (Mobic)
Meloxicam 15mg (Mobic)
Meloxicam 7.5mg (Mobic)
Nabumentone 750mg (Relafen)
Naproxen 500mg (Naprosyn)
<b>GI Protectants/Anti-Nausea</b>
Omeprazole 20mg (Prilosec)
Pantoprazole 20mg (Protonix)
Rabeprazole 20mg (Aciphex)
<b>Anti-Nausea</b>
Ondansetron 8mg (Zofran)
<b>Analgesics Tramadol</b>
Tramadol 50mg (Ultram)
Tramadol HCL ER 100mg (Ultram ER)
Tramadol HCL ER 200mg (Ultram ER)
<b>Muscle Relaxers</b>
Baclofen 20mg (Lioresal)
Cyclobenzaprine 10mg (Flexeril)
Cyclobenzaprine 7.5mg (Fexmid)
Metaxalone 800mg (Skelaxin)
Orphenadrine ER 100mg (Norflex)
Tizanidine 4mg (Zanaflex)

<b>Neuropathic/Psychotropic</b>
Duloxetine DR 30mg (Cymbalta)
Pregabalin 50mg (Lyrica)
Pregabalin 75mg (Lyrica)
Pregabalin 150mg (Lyrica)
Gabapentin 300mg (Neurontin)
Gabapentin 600mg (Neurontin)
Lorazepam 1mg (Ativan)
Sertraline 100mg (Zoloft)
<b>Antibiotics</b>
Cephalexin 500mg (Keflex)
Ciprofloxacin 500mg (Cipro)
Levofloxacin 500mg (Levaquin)
SMZ-TMP DS 800/160 mg (Bactrim DS)
<b>Sleep Meds</b>
Eszopiclone 2mg (Lunesta)
Triazolam 0.25mg (Halcion)
Zolpidem 10mg (Ambien)
Zolpidem 5mg (Ambien)
<b>Topical and Patches</b>
Diclofenac Sodium Transdermal Solution 1.5% (Pennsaid)
Lidothol Patch 4.5%
Lidocaine Patch 5% (Lidoderm)
<b>Injection Kits</b>
MLK F-4: Kenalog
Dexlido-M: Dexamethasone
Dyural 80: Depomedrol



# Support

- Customized reporting:
  - Weekly utilization reports
  - Detailed reconciliation reports (monthly)
  - Additional reporting upon request
- Monitoring of medication levels and expiration dates
- Assigned Clinical Specialist to provide ongoing, concierge-style level of support
- Continued follow-up both onsite and remotely
- My WRS Rx:  
Customized app to provide real time tracking of your pharmacy program



Point of Care Dispensing

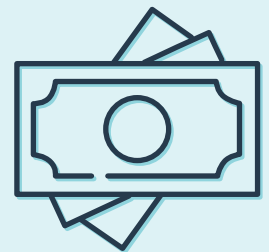
# Billing & Collecting



Our billing team is dedicated to collaborating with payors directly on your behalf and eliminating the hassle associated with workers compensation claims.

We are committed to not adding unnecessary costs to the payor. All medication is billed at the established state fee schedule and our formulary does not offer compounded medication.

We work with various pharmacy benefit managers including myMatrixx and Express Scripts.



- **Patient NEVER receives a bill**



Point of Care Dispensing

# Compliance

- Physician-owned medication
- Medication is kept behind two locked doors
- Medication counseling provided to each patient
- A new prescription is processed with a wet signature from the provider for each dispense
- All medication provided are in pre-packaged pharmacy compliant sealed containers
- All medications obtained from a VAWD\* certified wholesaler utilizing a DSCA\* compliant pedigree system. This is important for recall and product authentication.
- Licensed Pharmacist overseeing regulation changes for each viable state



# WRScripts:

- HIPPA compliant dispensing software
- WRScripts and RXBilling applications have earned Certified status for information security by HITRUST. The HITRUST CSF has set the standard in information protection for the health care industry
- State PDMP reporting automatically generated including zero fill reports
- Software requires state regulated information to be present prior to dispense



\*Verified Accredited Wholesale Distributor

\*Drug Supply Chain Security Act





## POCD Clinic Satisfaction Survey

Question	Positive	Indifferent	Negative	
In your experience, how have patients at your clinic responded to the pharmacy program (i.e. leaving the clinic with their medication in-hand)?	89.40%	10.50%	0%	-

Question	Not at all	Minimal	Moderate	Overwhelming
As a staff member, how has the addition of the program affected your daily routine?	10.50%	68.40%	21%	0%

Question	Easy & Efficient	Moderate & Doable	Challenging & Disruptive	
In your opinion, do you feel the dispensing process to be:	52.60%	47.30%	0%	-

Question	Positive	Neutral	Negative	
In my opinion, my experience with the WRS staff has been:	94.70%	5.20%	0%	-

“Great service! Consistent communication and support is that spot on.”

“Always available and helpful”

“WRS Staff have been nothing but supportive and informative”



# Week 1

**Introduction Call & Overview of Program**

**Collect Monthly WC Patient Encounters**      **Sign Pricing Confidentiality Agreement**

**WRS Develops & Shares Proforma**

# Week 2

**Discuss Proforma & Terms of Agreement**

# Week 3

**Execute Partnership**

**Welcome & Onboarding Email**

# Week 4

**Obtain Licensing & Additional Paperwork**

**Call w Practice/Office Manager: Training Dates & Equipment Needs**

**Onboarding & Training**

**Begin In-Office Dispensing**

**Immediate Patient Care**

**Generate Meaningful Ancillary Revenue**

# Go Live!





## Our Mission

WRS Pharmacy Solutions mission is to be the national leader in providing opioid-free point of care dispensing solutions for top-tier orthopedic and pain management practices.

Our philosophy is one of sustainability, balancing the needs of the patients, the practice, and the payors.

Our goal is to be known as the industry leader in compliance, program implementation, and ongoing customer support.

A smarter way.



### Point of Care Dispensing

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